

NELA Prepaid Labor Plan

Budget, Save and Carryover

BUDGET - for potential labor costs

SAVE - by purchasing discounted labor in advance

CARRYOVER - unused hours from year to year



How it works:

Purchase blocks of hours (see price list) for the year. Hour usage is good toward phone support, travel time, emergency labor and preventative maintenance.

Call when you need service or support. For

each hour of phone support we will deduct 1 hour from your prepaid labor plan.

If the problem requires on-site service, we will deduct the amount of actual travel hours and labor hours from your prepaid labor plan. Your only additional expenses are the actual travel costs (air, hotel, car, gas, parking and food).

Hours worked on the weekend and holidays will result in double hours being removed.

At the end of the year, you have the option to carryover either all remaining hours or a portion of these hours. To take advantage of the carryover option you must purchase additional hours.

BENEFITS:

- *Carryover hours from year to year*
- *As equipment ages your savings plan builds with carryover hours*
- *Multiple sites can be added to each plan*
- *Reduced labor costs*
- *Fixed rates for the year*
- *You decide your coverage*
- *Comfort in knowing your labor costs are covered*

Please call for a free consultation >>>



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100% carryover if you make the same block purchase as your original purchase. Or a percentage equaling the percentage of the reduced purchase.

For instance; your original purchase is 80 hrs. You have 20 remaining at the end of the year and purchase only 40 more. You will be eligible to carry over 10 of the 20 as

there is a 50% reduction in the plan.

Plan is designed for printers of all sizes and can be done on a per site basis or a group of sites can be combined at a corporate level.

Block of Hours Price list

40 hours: \$5,400	(a labor savings of \$800)
50 hours: \$6,600	(a labor savings of \$1,150)
60 hours: \$7,800	(a labor savings of \$1,500)
70 hours: \$8,960	(a labor savings of \$1,890)
80 hours: \$10,000	(a labor savings of \$2,400)

After original purchase, add increments of 10 hours for \$1,400.

Purchase your hours before March 1st, 2011 and receive 5 free hours for each block of 40 hours purchased.

More BENEFITS:

- *Add hours at any time with a discount from normal rates*
- *All service contracts receive priority scheduling*
- *No OT charges for hours worked Monday – Friday*
- *10% discount on all parts with plan purchase*
- *Includes service on all competitors punchbending equipment*

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